MYOB RetailManager v10

Shopping around for the perfect retail management and point of sale system? You've come to the right place.

When you're in retail, it can be a challenge keeping up to speed with your workload. A normal 'day at the office' can see you juggling stock management, customer service and sales, staff issues and more… and then, of course, you're trying to maintain a life outside of work.

Finding a software solution that helps you understand your business, as well as run it, is the first step to ensuring your business succeeds.

Welcome to MYOB RetailManager – the complete retail management system

Our retail software is designed, developed and tested in close collaboration with existing retail businesses. By automating many of your key store procedures and processes, MYOB RetailManager makes it easy to:

- Process sales fast, including accounts
- Manage your inventory
- Identify where you're making money
- Comprehensively manage pricing
- Attract and retain customers via Customer Relationship Management (CRM) tools
- Easily work out your GST and integrate with selected MYOB accounting software.

MYOB Retail Contact Centre

MYOB RetailManager also comes with 3 months of Introductory Support giving you technical support 5 days a week, exclusive discounts, regular communications, special offers and more.

Our retail contact centre is open during the following hours:

Monday to Friday: 9.00am - 5.30pm

Integrates with your MYOB business management software

RetailManager works with most of MYOB's business management software, so that you can easily transfer the information you capture at the point of sale to your back office – saving time and money.

MYOB RetailManager – for fast sales processing

Processing sales takes just a few seconds with MYOB RetailManager. The sales screen options can be customised to suit your needs:

- Customise your payment types and change the order they appear in
- Skip fields to speed up the processing of sales
- Hide or lock fields you don't want your staff to access

RetailManager handles discounts, credit notes, gift vouchers, returns, quotes, sales orders and customer special orders. You can also record sales using multiple tender types, such as taking part payment by cash.

MYOB RetailManager – your business management tool

With a few mouse clicks MYOB RetailManager creates comprehensive reports to give you more insight into how your business makes profits and cash flow. It gives you the information you need to make the decisions that will turn your business into a success.

- Identify what's selling and what's not
- Report comprehensively on margins - where you're making money
- Understand how efficient your sellthrough process is
- Identify what you've marked down and when
- Manage your GST reporting more easily.

MYOB RetailManager – reach your customers the easy way

You can create customer contact groups and then use these groups to email promotional material, print mailing labels and bar code labels.

Email connectivity drastically cuts down the time it takes to send transaction documents to your customers and suppliers. With MYOB RetailManager you can streamline this time-consuming process and simply email your orders, invoices and statements. You can also email special offers, newsletters, brochures and promotions.

The ability to print customer bar code labels lets you create membership cards for loyalty programs.

Planning a promotion?

Run promotions with ease – just set up your start and end dates, and MYOB RetailManager will adjust promotional pricing automatically. The promotional pricing feature enables you to:

- **Prepare in advance** – Set up a promotion, dates and times, to seamlessly start and end sale periods.
- **Set and alter your pricing** – Mark up, mark down or set a specific dollar amount for your promotions.
- **Keep track of what's selling** – Monitor the progress of a single or multiple promotion using the promotions activity report.
- **Save time** – The system automatically re-sets the normal selling price at the end of the promotion.

MYOB RetailManager – your complete inventory management tool

RetailManager allows you to classify your stock into Departments and up to 3 user-defined categories such as Style, Colour and Size). This makes stock replenishment and re-ordering a breeze.

Run stocktakes on single items, particular departments/ categories, or on all items in your store. Print barcode labels for stock items and packing slips to use as checklists.

Set up low stock level warnings and automatically create purchase orders for stock that has fallen below its minimum quantity.

Configure Packages/Kits which allows you to create one master item which includes a number of other items as components. Great for bottleshops, gift stores and the like.

What's new in MYOB RetailManager?

MYOB RetailManager v10 makes your life easier with its expanded marketing functions. This advanced point of sale and retail business management solution now also becomes an easy to use Customer Relationship Management (CRM) tool:

Take better aim at your targets
Target your customers with special offers, promotions and newsletters. Use these tools to build relationships and encourage your customers to shop with you more often. You can select customers through various filters including location, pricing grades, dollars spent, number of sales and gross profit.

Save more time with increased email connectivity
Email invoices, quotes, sales orders, customer special orders and customer statements. You can even email purchase orders to your suppliers. This ensures business activity is more streamlined and timely, with the added benefit of reduced postage costs.

Bar code your customers
MYOB RetailManager has always been able to print bar codes for stock items – and can now print bar code labels for customers. Customer bar code labels can be used to create membership cards for customer loyalty programs.

Learn the interactive way
The MYOB RetailManager Learning Centre provides an educational video and tutorials to guide you through the latest MYOB RetailManager features.

Get the picture
Add pictures to stock items in jpeg, gif and bitmap file formats. This is great for those that have an e-commerce webstore that links into a RetailManager database.

Recommended system requirements

Installation

1.5 GHz Pentium® 4 processor (or faster) with 512MB RAM or more

Windows ® Vista Ultimate, Windows Vista Business or Windows XP, Professional (Service Pack 2)

10GB or more of free disk space

16-bit colour, 1024x768 screen resolution

Backup solution such as CD writer, a DVD writer or a USB storage device

A local or network printer to print dockets, reports, etc. If you will be printing bar code labels, a high-quality laser printer is recommended for best results

Windows-compatible mouse and keyboard

To buy, contact: 01 BUSINESS SOLUTIONS PTE

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